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Elaine Bennett
MetLife Broker



Ralph Belfatti
Prospective Client



Get a Quote

See your existing quotes, or create a new one.

Current Quotes: ②

- 0 Started
- 0 Submitted
- 3 Proposed
- 24 Sold
- 0 Withdrawn

[See All Quotes](#) [GET A QUOTE](#)

Book of Business

[Summary](#) [Top 5 Products](#)

Current Year To Date Paid Premium:

\$ 0

Number of Clients:

Number of Enrolled Employees:

Number of Inforce Coverages:

Updated as of: 08/08/2019

Build A Bundle

Choose from our comprehensive range of solutions to design a multi-product bundle that's right for each client. When you bundle dental plus other employer or employee-paid benefits, your client may qualify for premium discounts.

[LEARN MORE](#)

Enrollment

[Enrollment](#) [Enrollment Setup](#)

Search by Client Name or Group Number

Group Name

Client Name/Group Number	Effective Date	Enrollment Status
Tiffanys Italian 6507580	09/01/2019	In Progress
Stevens Cashews 6507622	09/01/2019	In Progress
Victory Packagin 6507711	08/01/2019	In Progress

Manage Clients

View client status and activity. Please note only small business clients (2-99 employees) are eligible for quotes through this site.

Active: 0

Inactive: 0

New Applications: 0

In-Progress Applications: 14

[Document Manager](#)

Helpful Tools & Insights Are One Click Away

Products designed for Small business

Online demos & tools

Small business insights

Compensation resources

INTRODUCTION

BUSINESS SCENARIO

HANDS-ON INTERACTIVE SCENARIOS

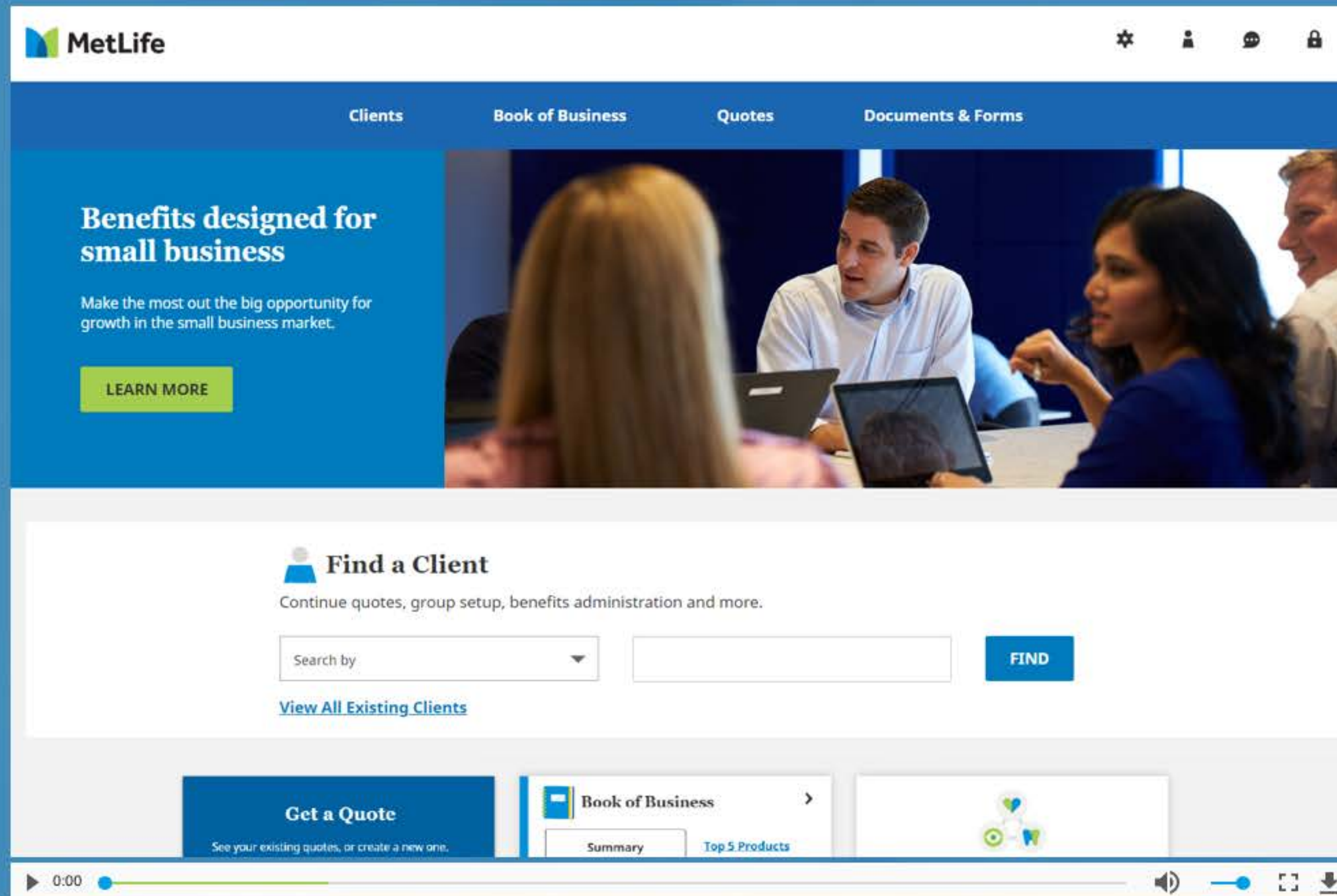
WRAP-UP



Create a Quote

(5 minutes)

Company & broker information, product selection, census completion and plan design followed by Narrator prompted review questions on key points





Broker Dashboard

Header, action cards and marketing cards followed by Narrator prompted review questions on key points

LAUNCH

(2 minutes)



Create a Quote

Company & broker information, product selection, census completion and plan design followed by Narrator prompted review questions on key points

LAUNCH

(5 minutes)



Review and Finalize Proposal

Review quotes, see rate structure, modify and compare quotes and submit proposal followed by Narrator prompted review questions on key points

LAUNCH

(5 minutes)



Complete Case Setup/Install

Assign access, licensing & appointment, commission acknowledgement and group structure followed by Narrator prompted review questions on key points

LAUNCH

(5 minutes)



Understand Enrollment

Enrollment methods, final census completion and statement of health followed by Narrator prompted review questions on key points

LAUNCH

(5 minutes)

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WRAP-UP

Wrap-Up

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BUSINESS SCENARIO

HANDS-ON INTERACTIVE SCENARIOS

WRAP-UP

